



Case Cost Financing Executive Summary

Esquire Bank is a leader in providing the highest level of service along with innovative solutions to attorneys. We understand the unique financial needs of contingency fee law practices and their clients.

The practice of law is not just a profession; it also requires sound business acumen and financial management. A growing number of firms now recognize the benefits of using case cost financing to better manage cash flow and profits, while preserving precious capital to maximize the potential of their practice.

Esquire Bank is pleased to offer a unique lending product that recognizes the value of your professional staff, your expertise and track record, and the revenue generating capabilities of your practice.

Solution - Attorney Line of Credit for Litigation Case Advances

Finance case costs – stop making interest free loans.

Offer Competitive Pricing at Bank Rates

Receive Case level tracking and reporting

*Enable the pass through of finance charges to clients upon successful case resolution.

Service – Case Level Tracking and Reporting

A Master Credit Line is established by evaluating the financial strength of your practice and the partners, as well as the track record and trends of your practice. You make all case evaluation decisions.

We set up individual loans for each case within the credit line to capture disbursements, and track balances and fees at the case level. You may use electronic or check disbursements to suit your specific needs. We provide electronic detail of each disbursement, and capture of check images.

We provide comprehensive monthly and end-of-case reporting. You and your staff are relieved of time consuming photo copying and reconciliation work. You can see on-line case level detail whenever you need it.

Benefits- A Win-Win for your Clients and your Practice

Never feel the need to compromise or refer cases due to capital constraints.

Level the playing field with larger or better capitalized competitors and defendant firms.

Retain the best experts for best results.

Unlock your precious capital. Use it to invest in your practice through marketing, hiring and better yielding investments. Create long term wealth by using your capital to work for you.

*Pass through case cost interest expense instead of paying interest out of pocket. How much are your case costs really costing you?

Provide your practice the ability to deduct interest expenses, when case costs are not deductible.

Esquire Bank - More than a Specialty Lender

We provide a full suite of cash management, deposit products, IOLA, and electronic banking, as well as other lending solutions. You never have to leave your office, or pay fees for services. We value your relationship and strive to provide solutions and support that will work for you and your practice.

